My Prospecting Plan



1.	What are my sales goals?
2.	Who are my target prospects?
3.	How will I find them?
4.	How will I reach them?
5.	What is my hook?
6.	What steps am I going to take and in what time frame?
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7	How often will I review this plan?
1.	HOW OILEH WIII HEVIEW LIIIS PIQH:

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